

CMP: INR 10.5

Stock data

BSE code	501421
BSE ID	TECHNVISN
Face value (INR)	10
No of shares (m)	6.3
Market cap (INRm)	65.9
3m avg. daily vol (No)	143.7
Free float (INRm)	16.9
Dividend yield FY13 (%)	0

S&P BSE Sensex	18,774.2
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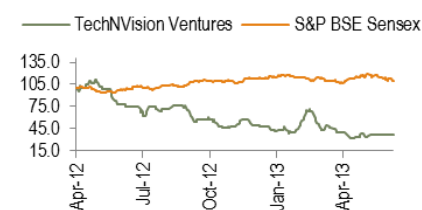
Stock performance (%)

52-week H/L	INR21.5/9.2		
	1M	3M	12M
Absolute (%)	0.0	-19.8	-49.9
Relative (%)	7.2	-19.3	-61.0

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
74.3%	0.0%	0.0%	25.7%

Relative stock movement



.Source: BSE

Company Overview

TechNvision (TNV), formerly Solix Technologies Limited, was incorporated in 1980 as a public limited company. TNV offers Enterprise Data Management, automated cash flow process and talent management solutions through its subsidiary companies i.e. Solix Technologies Inc, Emagia Corporation and SITI Corporation, respectively. TNV is also building capabilities for cloud computing services. The company is located in Secunderabad, Andhra Pradesh.

Q4FY13 performance

- In Q4FY13 revenue increased QoQ by 90bps, although it declined YoY by 36% to INR 51.1m. For FY13 revenue declined YoY by 24% to INR222.3m.
- 51% decline in other expenditure during FY13 led to the decrease of total expenditure by 24% in FY13, which aided in the improvement of the EBITDA margin by 90bps in FY13 to 5.6% despite sharp increase in staff cost. In Q4FY13, EBITDA margins improved to 25.2% from 4.4% in Q3FY13, due to very low other expenditure.
- It restricted the FY13 PAT decline to 13.6% to INR 8.2m.
- In FY13, the cash and cash equivalents decreased from INR14.01m in FY12 to INR 4.85m in FY13 and the borrowings declined from INR57.1m in FY12 to INR38.3m in FY13.
- The fixed assets have increased by INR49.2m which matches the change in the reserve and surplus during FY13.
- The company did not declare dividends this year.
- On June 27th 2013, Solix Technologies, Inc. announced "No Cost" Database Archiving Download, the software which helps to archive the historical data and enhances the performance of the application and is available for free download.

Table 1: Q4FY13 snapshot

(INRm)	Q4 FY13	Q4FY12	YoY %	Q3FY13	QoQ%	FY13	FY12	YoY %
Revenue	51.1	79.6	-35.8	50.6	0.9	222.3	291.0	-23.6
EBITDA	12.9	1.6	710.4	2.3	472.7	12.4	13.6	-8.9
PAT (Adjusted)	12.1	2.4	404.2	1.1	1026.3	9.2	10.6	-13.6
PAT (Reported)	14.2	2.9	387.5	1.8	682.2	8.2	11.8	-30.4
Ratio								
% of sales	Q4 FY13	Q4FY12	YoY %	Q3FY13	QoQ%	FY13	FY12	YoY %
Direct Cost	2.3	1.5	0.8	2.4	0.0	2.1	1.6	0.5
Staff Cost	97.5	46.3	51.2	42.6	54.9	63.1	47.7	15.4
Other Expenditure	-25.1	50.2	-75.3	50.6	-75.7	29.2	46.0	-16.8
EBITDA	25.2	2.0	23.2	4.4	20.8	5.6	4.7	0.9
Tax Rate	0.8	0.8	-0.1	0.0	0.8	5.2	2.9	2.3
NPM	27.9	3.7	24.2	3.6	24.3	3.7	4.0	-0.4

Source: Company, Varhad Research

June 2013

Quarterly performance in charts and tables

Table 2: Detailed Q4FY13 Overview

	Q4 FY13	Q4FY12	YoY %	Q3FY13	QoQ%	FY13*	FY12*	YoY %
Revenue	51.1	79.6	-35.8	50.6	0.9	222.3	291.0	-23.6
Direct Cost	1.2	1.2	0.3	1.2	0.3	4.8	4.8	-0.4
Staff Cost	49.8	36.8	35.2	21.6	131.1	140.3	138.8	1.1
Other Expenditure	-12.8	40.0	-132.0	25.6	-149.9	64.8	133.9	-51.6
Total Cost	38.2	78.0	-51.0	48.4	-21.1	209.9	277.4	-24.3
EBITDA	12.9	1.6	710.4	2.3	472.7	12.4	13.6	-8.9
Depreciation	0.1	0.1	-27.8	0.1	8.3	0.2	0.2	2.2
EBIT	12.8	1.5	754.7	2.2	485.4	12.1	13.3	-9.1
Interest Expenses	0.7	-0.9	-180.3	1.1	-37.6	2.5	2.5	1.2
Non-Operating Income	0.0	0.0	-45.0	0.0	-	0.0	0.0	-45.0
PBT	12.1	2.4	403.9	1.1	1035.0	9.7	10.9	-11.5
Provision for Tax	0.1	0.0	365.0	0.0	-	0.5	0.3	57.2
PAT (Before Minority interest)	12.1	2.4	404.2	1.1	1026.3	9.2	10.6	-13.6
Minority Interest	2.2	0.5	312.3	0.8	191.3	1.0	-1.2	-183.8
PAT (Reported)	14.2	2.9	387.5	1.8	682.2	8.2	11.8	-30.4

Note : *We have used audited full year numbers

Source: BSE, Varhad Research

Chart 1: Sales trend

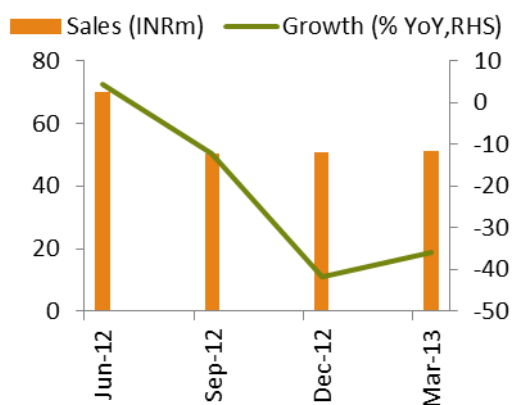


Chart 2: EBITDA trend*

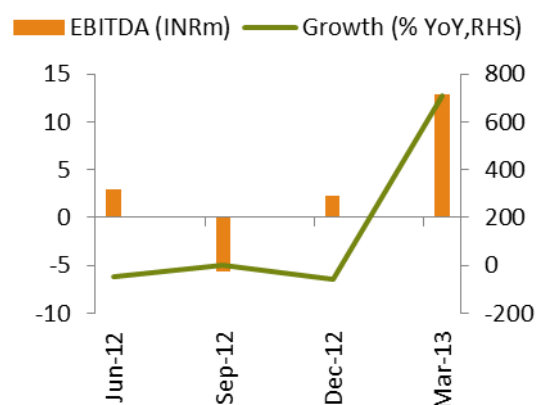


Chart 3 : Margin trend

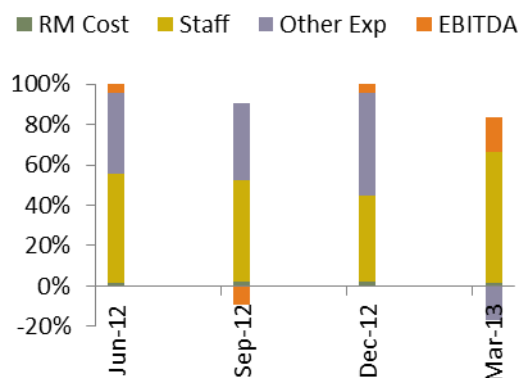
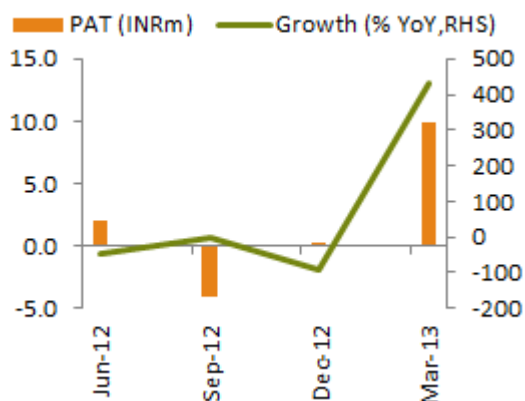


Chart 4 : PAT trend*



Note: *PAT/EBITDA growth could not be calculated for certain period as the company has gone into losses; Source: Company, Varhad Research

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